LANCINI
GROUP OF COMPANIES
Property & Development

Corporate Profile

LANCINI GROUP OF COMPANIES

www.lancinigroup.com.au

Laurence Lancini
Managing Director

The sole director of Lancini Group of Companies, Laurence Lancini, commenced his construction business some 30 years ago. He started as a house builder based in Townsville and progressed over the years to grow his construction business to a state wide operation covering all aspects of construction.

Today his portfolio covers all facets of the property industry - from commercial, industrial, and retail properties. His team includes design, construction and development managers, accountants, property management professionals and long term support staff.

His business now is predominately property development with his team providing all requirements to deliver initial concepts to the end product.

Operating throughout Queensland the Group, and Laurence in particular, has established strong relationships with various levels of Government, retailers, construction and property industry professionals. These relationships pave the way for the Group to be in touch with property opportunities with the knowledge and experience to be able to convert these opportunities into successful viable developments.

The Group also retains within its portfolio and manages a diverse range of retail and industrial properties across various locations of Queensland.

Board Roles

- Cowboys Rugby League Football Club – Chairman
- Cowboys Leagues Club – Chairman
- Property Council of Australia – Queensland Division Council Member
- Townsville Enterprise Limited – Director
- Salvation Army North Queensland – Property Advisory Committee

From Concept
to Completion

Company Profile

The Lancini Group of Companies is a progressive property development group that excels at recognising, developing and building high quality residential, industrial, commercial and retail property.

Established in 1981 and operating throughout Queensland the group is well known for its ability to deliver a property need from concept to completion.

Comprising of a Development Team, a Construction Team, a Property Management and Leasing Team, and a Financial Management Team, (with each team complimenting the other) the group can and will deliver on any given property task.

The recipient of many industry celebrated State Awards the Lancini Group of Companies is considered by many as the premier property developer in North Queensland.

Harvey Norman

DICK SMITH

High Level Relationships with Major Retailers

Development Team

This team is the forefront of the group.

Their brief includes site selections, design development, due diligence, feasibility, town planning, major anchor tenant leasing and financing.

With a strong working relationship at all levels of Government (throughout Queensland) and high level relationships with major retailers, our Development Team provides the group with an enviable platform to advance property development opportunities.

Ably supported by State renowned planning lawyers, legal advisors, architects, engineers and other consultants, this team is complete to deliver on its brief.

Over 200 years combined experience

Construction Team

This team provides the strength in construction for the group.

Over 200 years combined experience and over a billion dollars in past construction projects has this team the envy of property developers Australia wide.

With Managing Director, Laurence Lancini, a licenced builder, he leads a team that has a comprehensive understanding of diverse construction matters that sets it apart from many other property developers and construction contractors.

Our Construction Team exceeds the role of a traditional construction contractor with its participation in many aspects of the property development delivery cycle from original concept designs to town planning conclusions and end property handovers.

As a major element in the property development delivery cycle this team is an invaluable asset to the Lancini Group of Companies.

Leasing & Property Management Team

This team secures, maintains and maximises the revenue results for the group.

Through many years of experience in major shopping centre leasing and management, this team provides the group with the established industry knowledge to secure, maintain and maximise the group's revenue streams from stand alone buildings to regional size shopping centres.

This team understands tenancy mixes, tenancy uses, leasing arrangements, shopping centre management best practices, industry benchmarks and applies this knowledge to achieve the underlying results of the group's revenue streams.

With formed industry networks and close ties to many other major property groups, this team is afoot to changes in the property environment – it is market savvy.

Utilising the latest property management systems this team can deliver powerful reporting tools to enhance the group's overall revenue performance

Past Projects

Retail/Commercial

Chatswood Hills Central
Springwood, Brisbane

Domain Central
Townsville

Yeppoon Central
Central Queensland

Industrial

Tradel ink
Townsville

TJM
Townsville

B lackwoods
Townsville

Residential

24 The Strand
Townsville

Number 98
Townsville

Portsea
Townsville

Responsible Decision Making

Financial Management Team

This team delivers the fiscal stability for the group.

Our Financial Management Team prides itself in offering an individualistic approach to understanding and managing financial issues within the group.

A vital role of this team is to deliver on financial and profit objectives through realistic planning, effective goal setting, managing risk, responsible decision making and practical outcomes.

Consisting of three duly qualified accountants this team with over 20 years combined experience is well positioned to achieve the best business results.

Contact Details

Townsville – Head Office

Cnr Dalrymple Road and Woolcock Street
Garbutt QLD 4814
P: **+61 7 4753 5500**
F: **+61 7 4725 1748**

Brisbane Office

Unit 9, 333 Queensport Road (North)
Murarrie QLD 4172
P: **+61 7 3393 9860**
F: **+61 7 3393 9867**

E: **lancini@lancinigroup.com.au**
W: **www.lancinigroup.com.au**